**CONSOLIDATED FINANCIAL STATEMENTS** 

FOR THE YEAR ENDED JUNE 30, 2016

# CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

Beacon Interfaith Housing Collaborative
Saint Paul, Minnesota

## **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Beacon Interfaith Housing Collaborative (a nonprofit organization) and its affiliates, which comprise the consolidated statement of financial position as of June 30, 2016, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to consolidated financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Beacon Interfaith Housing Collaborative and its affiliates as of June 30, 2016, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

## Report on Summarized Comparative Information

We have previously audited Beacon Interfaith Housing Collaborative's 2015 consolidated financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated October 15, 2015. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

## Consolidating and Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information shown on pages 31 to 39 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, changes in net assets, and cash flows of the individual entities. The accompanying supplementary information on pages 40 and 41 is presented for purposes of additional analysis as required by the *Audit Guide of the Minnesota Housing Finance Agency*. The information on pages 31 to 41 is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating and supplementary information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating and supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 13, 2016 on our consideration of Beacon Interfaith Housing Collaborative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Beacon Interfaith Housing Collaborative's internal control over financial reporting and compliance.

Mahoney Ellbrich Christiansen Russ P.a.

Saint Paul, Minnesota October 13, 2016

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

# June 30, 2016 (With Comparative Totals for 2015)

		2016		2015	
	ASSETS				
Cash - undesignated Cash - board designated for predevelopment Cash - board designated for operating reserve Cash - operating funds for properties Cash - restricted for short-term purposes Total cash		\$	790,725 471,022 831,000 434,599 885,277 3,412,623	\$	703,293 34,984 806,000 386,724 530,762 2,461,763
Accounts receivable Government grants receivable Contributions receivable, current portion Prepaid expenses Total current assets			197,831 119,783 879,864 61,704 4,671,805		190,720 152,865 763,980 73,280 3,642,608
Predevelopment costs Escrows and reserves Contributions receivable, less current portion Cash restricted for long-term purposes Property and equipment, net Finance and tax credit fees, net			19,106 2,934,485 1,101,394 140,938 53,702,505 397,668	_	240,711 3,187,044 1,038,482 172,718 45,821,253 423,129
Total assets		\$	62,967,901	\$	54,525,945

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

# June 30, 2016 (With Comparative Totals for 2015)

		2016		2015
LIABILITIES AND NET ASS	SETS			
Accounts payable - operations	\$	206,639	\$	253,955
Current maturities of long-term debt	*	399,053	Ψ	575,991
Accrued expenses		415,717		441,033
Accrued interest		5,546		5,389
Tenant security deposits		143,706		131,570
Deferred revenue		28,063		5,627
Total current liabilities		1,198,724		1,413,565
Construction payables		1,065,381		261,036
Long-term debt, less current maturities		31,423,822		24,467,252
Accrued interest, long-term		755,355		642,871
Refundable advances		6,313,747		6,501,996
Total liabilities		40,757,029		33,286,720
Net assets:				
Unrestricted:				
Undesignated		3,595,986		4,498,667
Board designated - predevelopment housing fund		1,281,481		1,375,014
Board designated - operating reserve		831,000		806,000
Board designated - other board designated		239,500		239,500
Non-controlling interests		7,198,532		5,751,064
Total unrestricted		13,146,499		12,670,245
Temporarily restricted		9,064,373		8,568,980
Total net assets		22,210,872		21,239,225
Total liabilities and net assets	\$	62,967,901	\$	54,525,945

## CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

# For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

		2016		
		Temporarily		
	Unrestricted	Restricted	Total	2015
Operating revenues and support:				
Contributions	\$ 1,132,667	\$ 1,184,847	\$ 2,317,514	\$ 2,295,974
Contributions in-kind	406,000	-	406,000	465,000
Government grants	1,150,357	-	1,150,357	1,142,178
Rent and housing assistance payments	2,904,706	-	2,904,706	2,839,785
Fee income	439,120	-	439,120	219,087
Interest income	13,482	-	13,482	13,613
Miscellaneous	100,933	-	100,933	224,632
Net assets released from restrictions	1,017,461	(1,017,461)		
Total operating revenues and support	7,164,726	167,386	7,332,112	7,200,269
Operating expenses:				
Program services:				
Housing operations	3,261,370	_	3,261,370	3,179,680
Supportive services	840,687	_	840,687	802,831
Housing development	655,687	_	655,687	880,685
Shelter programs (Families Moving Forward)	1,076,711	-	1,076,711	1,042,543
, , , , , , , , , , , , , , , , , , , ,	5,834,455		5,834,455	5,905,739
Total program services Support services:	3,034,433	-	3,634,433	3,303,733
• •	E10 170		E10 170	4EO 107
Management and general	519,170	-	519,170	450,197
Fundraising	539,558		539,558	495,710
Total operating expenses	6,893,183		6,893,183	6,851,646
Operating income (loss)	271,543	167,386	438,929	348,623
Other revenues (expenses):				
Conversion of grant to loan	(617,044)	-	(617,044)	-
Contributions and grants for property acquisition	161,700	126,750	288,450	250,000
Net assets released from restrictions for property acquisition	44,030	(44,030)	-	-
Amortization of refundable advances (Note 10)	446,249	-	446,249	446,249
Loss on disposal of property and equipment	(17,246)	-	(17,246)	-
Deferred interest - rental properties	(112,484)	_	(112,484)	(126,467)
Depreciation and amortization - rental properties	(1,456,113)		(1,456,113)	(1,424,553)
Change in net assets	(1,279,365)	250,106	(1,029,259)	(506,148)
Net assets, beginning of year	12,670,245	8,568,980	21,239,225	21,416,728
Recovery of development costs financed with contributions	(245,287)	245,287	,	, 110,720
Capital contributions - noncontrolling interests (Note 14)	2,098,066		2,098,066	382,803
Distributions - noncontrolling interests (Note 14)	(33,304)	_	(33,304)	(38,158)
Syndication costs - noncontrolling interests (Note 14)	(63,856)	-	(63,856)	(16,000)
		A 0.064.0=3		
Net assets, end of year	\$ 13,146,499	\$ 9,064,373	\$ 22,210,872	\$ 21,239,225

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

# For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

				2016				
		Program	Services		Support	Services		
	Housing Operations	Supportive Services	Housing Development	Shelter Programs	Management and general	Fundraising	Total	2015
Salaries	\$ 151.189	\$ 159,586	\$ 472,786	\$ 318,270	\$ 342,112	\$ 323,520	\$ 1,767,463	\$ 1,673,086
Payroll taxes	11,986	12,652	36,987	25,232	27,122	25,649	139,628	140,987
Benefits	10,863							
Benefits	10,863	11,466	33,520	22,867	24,580	23,246	126,542	120,083
Total salaries and taxes	174,038	183,704	543,293	366,369	393,814	372,415	2,033,633	1,934,156
Occupancy	9,284	9,800	28,649	69,046	21,008	19,865	157,652	149,811
Office expense	1,177	1,243	3,633	3,472	2,664	2,519	14,708	12,544
Postage	1,051	1,109	3,242	97	2,378	2,248	10,125	9,705
Copying and printing	1,049	1,107	3,237	2,748	2,373	2,244	12,758	13,175
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Telephone	687	725	2,120	4,448	1,554	1,471	11,005	9,179
Computer software	411	434	1,268	1,517	929	878	5,437	5,289
Equipment and maintenance	600	634	1,852	3,657	1,358	1,284	9,385	5,938
Insurance	1,532	1,617	4,728	14,698	3,648	6,051	32,274	31,894
Marketing, advertising and promotional	2,456	2,592	7,578	10,074	5,557	5,253	33,510	29,862
Dues and subscriptions	347	366	1,071	730	785	743	4,042	3,353
Miscellaneous	605	639	1,868	852	1,749	13,367	19,080	12,001
Staff training and travel	1,596	3,474	8,274	20,113	9,233	3,966	46,656	47,591
Starr training and traver	1,596	3,474	0,274	20,113	9,233	3,900	40,030	47,591
Professional fees	5,201	5,490	16,050	7,946	61,495	11,131	107,313	52,197
Interest	-	-	6,000	-	-	-	6,000	13,987
Fundraising and special events	-	-	-	-	-	92,139	92,139	112,626
Development costs	-	-	8,342	-	-	-	8,342	138,971
Contributed goods and services (Note 14)	-	-	-	406,000	-	-	406,000	465,000
Shelter program services			_	118,089	1,775	_	119,864	117,936
Rental assistance	200			30,192	1,773		30,392	36,731
	200	256,805	-	50,192	-	-	256,805	271,806
Nicollet Square resident services	-	,	-	-	-	-	,	,
Lydia Apartments resident services	-	320,187	-	-	-	-	320,187	279,150
Cedar View resident services	-	48,652		-	-	-	48,652	39,979
Other program support	2,375	479	9,715	2,978	5,355	679	21,581	16,104
Depreciation and amortization	1,545 204,154	1,630 840,687	4,767 655,687	13,685	3,495 519,170	3,305 539,558	3,835,967	27,261 3,836,246
	204,134	640,667	055,067	1,076,711	519,170	339,336	3,833,907	3,630,240
Residential rental property expenses:								
Staffing	487,984	-	-	-	-	-	487,984	474,665
Management fees	295,682	-	-	-	-	-	295,682	305,034
Administrative	196,841	-	-	-	-	-	196,841	183,929
Professional fees	63,598	-	-	-	-	-	63,598	61,672
Utilities	415,751	-	-	-	-	-	415,751	472,106
Operating and maintenance	1,041,494	-	-	-	-	-	1,041,494	935,516
Insurance	167,294	-	-	-	-	-	167,294	160,380
Taxes	318,429	-	-	-	-	-	318,429	362,288
Interest	70,143	-	-	-	-	-	70,143	59,810
	3,261,370	840,687	655,687	1,076,711	519,170	539,558	6,893,183	6,851,646
Deferred interest - rental properties	112,484	-	-	-	-	-	112,484	126,467
Depreciation and amortization - rental properties	1,456,113					-	1,456,113	1,424,553
	\$ 4,829,967	\$ 840,687	\$ 655,687	\$ 1,076,711	\$ 519,170	\$ 539,558	\$ 8,461,780	\$ 8,402,666
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## CONSOLIDATED STATEMENT OF CASH FLOWS

# For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

# Increase (Decrease) in Cash

		2016		2015
Cash flows from operating activities:	ċ	(1.020.250)	ć	(506.149)
Change in net assets  Adjustments to reconcile the change in net assets to	\$	(1,029,259)	\$	(506,148)
net cash from operating activities:				
Depreciation and amortization		1,484,540		1,451,814
Contributions and grants for property acquisition		(288,450)		(250,000)
Loss on disposal of property and equipment		17,246		-
Conversion of grant to loan		617,044		-
Amortization of refundable advances (Note 10)		(446,249)		(446,249)
Change in operating assets and liabilities:				
Accounts receivable		(7,111)		(35,428)
Government grants receivable		33,082		33,400
Contributions receivable		(258,796)		49,762
Prepaid expenses		10,301		(20,073)
Accounts payable and accrued expenses		(121,167)		63,536
Accrued interest		112,641		65,331
Tenant security deposits		4,218		(3,370)
Deferred revenue		22,436		5,627
Net cash from operating activities		150,476		408,202
Cash flows from investing activities:				
Payments for property and equipment		(8,449,756)		(3,310,291)
Change in predevelopment costs, net		221,605		1,959
Change in escrows and reserves, net		261,477		(297,945)
Change in cash restricted for long-term purposes		31,780		254,228
Net cash from investing activities		(7,934,894)		(3,352,049)
Cash flows from financing activities:				
Payment of finance and tax credit fees		(54,666)		(98,349)
Proceeds from issuance of debt		7,751,081		3,165,350
Payments of principal on long-term debt		(1,588,493)		(930,198)
Refundable advances received		308,000		75,000
Repayment of refundable advances		(50,000)		-
Capital contributions - noncontrolling interests		2,098,066		382,803
Syndication costs		(63,856)		(16,000)
Distributions - noncontrolling interests		(33,304)		(38,158)
Contributions and grants for property acquisition		368,450		250,000
Net cash from financing activities		8,735,278		2,790,448
Increase (decrease) in cash		950,860		(153,399)
Cash, beginning of year		2,461,763		2,615,162
Cash, end of year	\$	3,412,623	\$	2,461,763
Supplemental cash flow information:				
Cash paid for interest, net capitalized interest	\$	75,986	\$	134,933
Non-cash investing and financing activities:  Property and equipment included in construction payables		1,065,381		261,036

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 1. **ORGANIZATION**

North Haven LLC

• Housing 150 LLC

Beacon Interfaith Housing Collaborative is a 501(c)(3) non-profit organization working to end homelessness by creating and operating affordable and supportive housing, providing emergency shelter, and advocating for increased resources and systems change. More than 80 congregations of many faiths and denominations are part of the collaborative. Beacon has developed over 550 units of high-quality affordable and supportive housing and provides emergency shelter, transitional support, and services for 85 families annually through the Families Moving Forward program.

Beacon's collaborative model differentiates it from other non-profit housing developers and has contributed to its emergence as one of the most productive supportive housing developers in the Twin Cities. Collaborating congregations bring a faith-driven commitment to justice, equity and ending poverty while contributing important resources, including human, financial, and social capital.

Beacon's primary sources of revenue and support are contributions, government grants, developer fees, and rents.

Was formed to own and operate North Haven I apartments (4 units) acquired in July 2000 and North

Was formed to own and operate Abbott View (21 units)

A summary of the properties owned, managed or developed by Beacon follows:

Beacon wholly owns the following entities and properties:

	Haven II apartments (5 units) acquired in March 2014.
Anpa Hawthorne LLC	Was formed to acquire properties to further Beacon's mission.
Anpa Hawthorne LLC owned the following	ng LLCs and projects at June 30, 2016:
- Anpa Waste LLC	Was formed to own and operate Cedar View fka Anpa Waste Numpa (10 units) acquired in February 2005.
- Hawthorne Avenue LLC	Was formed to own and operate Hawthorne Avenue Apartments (35 units) acquired in August 2005.
• 545 Snelling LLC	Was formed to own and operate Kimball Court (76 units) acquired in May 2010.
• 352 Wacouta LLC	Was formed to own and operate American House (70 units) acquired in May 2010.

acquired in October 2006.

(Continued)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

# 1. **ORGANIZATION (Continued)**

Oakhaven Housing LLC	Was formed to own and operate Oakhaven Townhomes (10 units) acquired in December 2006.
Clinton Avenue Townhomes LLC	Was formed to own and operated Clinton Avenue Townhomes acquired in December 2011.
Housing 150-Nicollet LLC	Formed to be the general partner in PCNF Nicollet Housing LP, and to own and operate 5,765 square feet of commercial rental space.
Nicollet Housing LLC	Formed to be the limited partner in PCNF Nicollet Housing LP. The only activity relates to the operations of Nicollet Square apartments.
Creekside Commons LLC	Formed to be the general partner in PCNF Creekside Commons LP.
Plymouth Housing LLC	Formed to be the general partner in Lydia House LP. The only activity relates to the operations of Lydia House.
Prior Crossing LLC	The LLC is the general partner in Prior Crossing Housing Limited Partnership.
PCNF Nicollet Housing LP	General and limited partner interests in partnership formed to own and operate Nicollet Square apartments (42 units).
Development Properties	
- 66 West LLC	The LLC owns property in Edina, MN acquired in 2014 that is expected to be developed into affordable housing.
- Great River Landing LLC	The LLC owns property in Minneapolis, MN acquired in 2015 that is expected to be developed into affordable

housing.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 1. **ORGANIZATION (Continued)**

Beacon has the following interests in partnerships:

PCNF Creekside Commons LP	General partner interest (.01%) in partnership formed to own and operate Creekside Commons (30 units).
• Lydia House LP	General partner interest (.01%) in partnership formed to own and operate Lydia Apartments (40 units).
• Lonoke LP	General partner interest (.01%) in partnership formed to own and operate Franklin Garden Apartments (19 units).
Prior Crossing Housing LP	General partner interest (.01%) in partnership formed to

Riverview Apartments Senior Housing (Riverview) is a nonprofit organization formed to own and operate a 42 unit senior apartment complex. Beacon can appoint four members of the eight member board of directors. Upon dissolution of Riverview, all assets and property will be

own and operate Prior Crossing Apartments (44 units).

distributed to Beacon.

FMF Housing is a nonprofit organization of which Beacon is the sole member.

FMF Housing has interests in the following partnerships and companies which are consolidated:

• FMF 38th Street Development, LLLP	General partner interest (.01%) in partnership formed to own and operate Third Avenue Townhomes (12 units).
• FMF Audubon, LLC	Wholly owned LLC formed to represent Beacon's 50% interest in Lowry Apartments GP, LLC. The only activity relates to the operations of Audubon Crossing Apartments (Note 8).
• FMF Properties, LLC	Wholly owned LLC formed to provide affordable housing and long-term transitional housing services. The LLC is currently inactive.
• FMF Development, Inc.	FMF Housing is the sole shareholder of FMF Development, which was formed to facilitate future development of affordable rental housing. FMF

Development is currently inactive.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

#### 1. **ORGANIZATION (Continued)**

FMF Housing has interests in the following partnerships and companies which are not consolidated because Beacon is not the controlling partner (Note 8):

• Lowry Apartments, LP	Limited partnership formed to own and operate Audubon Crossing Apartments (30 units).
• Lowry Apartments GP, LLC	LLC formed to be the general partner (.01%) in Lowry Apartments, LP. FMF Audubon is the co-member of the LLC with MetroPlains Partners LLC (an unrelated entity).
• Lowry Apartment Developer, LLC	FMF Housing has a 50% membership interest along with Metroplains, LLC (unrelated entity) in Lowry Apartment Developer. LLC, which was formed to facilitate the

eveloper, LLC, which was formed to facilitate the

development of Audubon Crossing Apartments.

#### 2. **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Consolidation Policy - The consolidated financial statements include the accounts of Beacon, nonprofit entities in which Beacon has both an economic interest and control, the wholly owned subsidiaries, and the limited partnerships in which Beacon is a general partner and exercises control. All material intra-entity transactions have been eliminated with the exception of developer fees and predevelopment interest that are paid from debt or capital contributions.

The developer fees and predevelopment interest are recorded as revenue by Beacon and capitalized as fixed assets by the property as they are considered a reimbursement of Beacon expenses.

The limited partners' equity in FMF 38th Street; PCNF Creekside Commons Limited Partnership; Lydia House Limited Partnership; Lonoke Limited Partnership; and Prior Crossing Housing Limited Partnership is reported as a component of unrestricted net assets as non-controlling interests.

Use of Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Financial Statement Presentation** – Revenues and support are classified based on the presence or absence of donor restrictions and reported in the following net asset categories:

- Unrestricted net assets represent the portion of net assets that are not subject to donor restrictions.
- Temporarily restricted net assets arise from contributions that are restricted by donors for specific purposes or time periods.
- Permanently restricted net assets arise from contributions that the donor has stipulated must be maintained in perpetuity. Beacon does not have any permanently restricted net assets.

Beacon has presented non-cash expenses including deferred interest expense, depreciation and amortization, as well as capital acquisition grants and contributions in the other revenues (expenses) section on the Statement of Activities. Beacon believes the presentation will assist users in analyzing operating results.

**Cash** – For purposes of the Statement of Cash Flows, Beacon considers all highly liquid instruments purchased with an original maturity of three months or less to be cash. Restricted escrows and reserves and cash restricted for long-term purposes are excluded from cash.

**Cash Restricted for Long-Term Purposes** – Consists of cash restricted by donors for certain development projects of Beacon.

**Credit Risk** – Beacon maintains cash in banks, with lenders or trustees. At times the amount on deposit may exceed federally insured limits, and may expose Beacon to credit risk.

Accounts Receivable – Accounts and grants receivable are stated at the amount management expects to collect from outstanding balances and are noninterest bearing. Accounts receivable are charged to expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Generally accepted accounting principles require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

**Predevelopment Costs** — Predevelopment costs represent costs incurred on projects under development. The costs are expected to be recovered when financing for the project is secured; the project is sold to an unrelated entity; or the project is transferred to an entity formed by Beacon. Costs include acquisition, legal, architectural, and construction costs incurred to date.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Contributions Receivable** – Unconditional promises to give are recognized in the period the promises are made. Conditional promises to give are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional.

Contributions receivable expected to be collected during the next year are recorded at net realizable value. Contributions expected to be collected in greater than one year are recorded at the present value of the amount expected to be collected, using risk free rates applicable to the years in which the promises are to be received.

**Property and Equipment** – Property and equipment are carried at cost, with the exception of donated items which are recorded at fair market value at date of gift. Depreciation is computed using the straight-line method over the estimated useful life of each asset. Maintenance and repairs are expensed as incurred. Major renewals or betterments that extend the lives of property and equipment are capitalized. Asset impairment is evaluated whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable.

Absent explicit donor restrictions regarding how long donated assets must be maintained, Beacon reports expiration of donor restrictions when the donated or acquired assets are placed in service.

**Finance and Tax Credit Fees** – Finance fees are amortized on the straight-line basis over the term of the related debt. Tax credit fees are amortized over 10 - 15 years using the straight-line method.

**Construction Payables** – Construction payables consist of costs incurred on development projects which have not been paid. Construction payables will be paid with proceeds of debt and capital contributions.

**Refundable Advances** – Refundable advances consist of funds received which may be repaid to the grantor if certain conditions are not met. Advances are recognized as revenue when conditions for repayment expire.

**Contributions** — Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Beacon receives contributions restricted for specific housing developments. These contributions help finance project development costs until the permanent financing is in place. At times, Beacon's final share of the development costs is less than the contributions received. When this happens, the excess contributions are recovered and restored to temporarily restricted net assets to be used for housing services at the project. In 2016, \$245,287 was recovered.

**Contributed Goods and Services** – Donated materials are recorded as contributions at their estimated fair market value in the period received. Donated services are recorded as contributions at their estimated fair value only if the services create or enhance a nonfinancial asset or if the services require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. No contributed services were recognized in either year.

Beacon regularly receives donated services from many volunteers. However no amounts have been recognized for these services because they do not meet the criteria described above.

Special Events – Revenues from special events consist of donations and are included in contributions.

**Government Grants and Contracts** – Government grants and contract funds are generally recorded as revenue when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made. Funds received but not yet earned are recorded as deferred revenue.

Capital advances received from the Department of Housing and Urban Development (HUD) under the Section 202 program are recorded as temporarily restricted revenue when received. These grants are subject to a number of requirements, including that the property be used as affordable housing for 40 years. Based on the history of Beacon, management believes violation of the agreements and repayment of these grants are not likely. These grants are reported as temporarily restricted net assets and released to unrestricted net assets upon expiration of the grant requirements.

Rents – Revenue from commercial and residential leases, including housing assistance payments, is recorded when due in accordance with the lease or subsidy agreement. Residential leases are for periods of up to one year. Commercial leases are for periods up to ten years. Other rents result from fees charged to tenants, including late fees, forfeited security deposits, laundry facilities, cleaning, and damage charges and are recorded when earned.

**Functional Expenses** – Expenses have been allocated among program and support services classifications based upon direct expenditures and estimates made by Beacon's management.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Income Taxes** – Beacon, FMF Housing and Riverview are exempt from income taxes under Internal Revenue Code Section 501(c)(3) and applicable Minnesota Statutes, except to the extent they have taxable income from activities that are not related to their exempt purpose. Activities generating unrelated business income consist of income from commercial leasing. The wholly owned LLCs and the limited partnerships are not taxable entities. Income or losses are passed through to the partners or members. Management believes Beacon and related entities do not have any uncertain income tax positions.

**Comparative Total Column** – The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the financial statements for the year ended June 30, 2015, from which the summarized information was derived.

## 3. **CONTRIBUTIONS RECEIVABLE**

Contributions receivable are due in the following years ending June 30:

2017	\$ 879,864
2018	517,405
2019	397,316
2020	236,494
2021	83,263
	2,114,342
Less discounts to net present value	(59,762)
Less allowance (4%)	(73,322)
	1,981,258
Less current portion	(879,864)
Contributions receivable, long-term portion	\$ 1,101,394

The discount rate used on contributions receivable was 1%.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 4. **ESCROWS AND RESERVES**

Certain partnership and debt agreements place restrictions on and require that cash be escrowed for payment of real estate taxes, insurance, replacement reserves, operating reserves, development cost escrows and other reserves. Escrows and reserves consist of the following:

	2016		 2015
Security deposits	\$	158,969	\$ 150,051
Tax and insurance escrows		212,528	210,327
Replacement reserves		739,947	746,495
Operating reserves		719,617	819,726
Asset management fee escrows		55 <b>,</b> 585	77,478
Development cost escrows		32,720	32,693
Holding cost reserves		153,186	286,399
Revenue deficit reserves		806,234	803,410
Other reserves		55,699	60,465
			-
	\$	2,934,485	\$ 3,187,044

## 5. **PREDEVELOPMENT COSTS**

Predevelopment costs relate to the following projects:

	2016	2015		
Great River Landing Emerson North Other	\$ - 6,500 12,606	\$	221,782 6,500 12,429	
	\$ \$ 19,106		240,711	

Once Beacon obtains site control of a project, the costs are transferred to property and equipment. During 2016 site control was obtained for the Great River Landing project and the related costs were transferred to property and equipment.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

# 6. **PROPERTY AND EQUIPMENT**

Property and equipment consists of the following:

		2016		2015	Estimated useful lives (in years)
Land	\$	8,917,217	\$	7,695,830	_
Buildings	Ψ	44,685,032	Υ	42,929,841	20-40
Land improvements		668,715		601,254	5-20
Leasehold improvements		308,582		250,866	6-10
Equipment		1,214,457		1,146,519	3-9
Construction in progress		7,920,344		1,779,330	-
		63,714,347		54,403,640	
Less accumulated depreciation		(10,011,842)		(8,582,387)	
	\$	53,702,505	\$	45,821,253	

Depreciation expense charged to operations was \$1,433,021 in 2016 and \$1,430,569 in 2015.

Construction in progress consists of projects in the development phase as follows:

	2016		2015
66 West LLC Great River Landing Lonoke LP Prior Crossing LLC Other	\$	663,388 241,476 - 7,015,480	\$ 269,577 - 381,825 1,122,896 5,032
	\$	7,920,344	\$ 1,779,330

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 7. FINANCE AND TAX CREDIT FEES, NET

Finance and tax credit fees, net consist of the following:

	2016		2015	Amortization period - years
Finance fees	\$ 439,092	\$	443,964	1-30
Tax credit fees	161,899		126,545	10-15
	600,991		570,509	
Accumulated amortization	 (203,323)		(147,380)	
	 <u> </u>		_	
	\$ 397,668	\$	423,129	

Amortization of \$28,609 and \$20,494 was capitalized to property and equipment during 2016 and 2015, respectively.

## 8. **INVESTMENT IN UNCONSOLIDATED LIMITED PARTNERSHIP**

FMF Housing is the sole member of FMF Audubon, LLC which has a 50% membership interest along with MetroPlains Partners LLC in Lowry Apartments GP, LLC. Lowry Apartments GP, LLC, is the General Partner in Lowry Apartments LP which owns Audubon Crossing, a 30 unit low income housing tax credit apartment building.

FMF Housing has no responsibility for tax credit guarantees or operating deficits. FMF Housing has a right of first refusal to purchase Audubon Crossing from the partnership at the completion of the tax credit compliance period.

FMF Audubon, LLC has the overall responsibility to provide and supervise the provision of the supportive services. FMF Housing is responsible for marketing the four "long term homeless" units to eligible families and has an agreement to provide the supportive services to those families. Funding is being established in a Social Service Reserve to ensure available funding for services during the tax credit compliance period.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

# 8. INVESTMENT IN UNCONSOLIDATED LIMITED PARTNERSHIP (Continued)

A summary of the financial position and results of operations for Lowry Apartments LP as of and for the year ended December 31, 2015 follows:

## **BALANCE SHEET**

Property and equipment, net Cash Reserves and escrow Receivables and prepaid expenses Other assets, net	\$ 6,070,514 49,515 259,135 22,297 55,098
	\$ 6,456,559
Debt Deferred developer fees Accounts and other payables Other liabilities Total liabilities Partners' equity	\$ 2,765,663 89,821 98,503 25,212 2,979,199 3,477,360 6,456,559
STATEMENT OF OPERATIONS	
Operating revenue Operating expenses Depreciation and amortization	\$ 301,398 (266,571) (245,959)
Net loss	\$ (211,132)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 9. **DEBT**

Debt consists of the following:

Debt consists of the following.	2016		2015	
Beacon		2010		2013
Wells Fargo Bank* - unsecured note payable with 2% interest, and quarterly installments of interest through October 2017 when due.  GMHC* - Note payable with 6% interest. Principal and interest are due on demand. Secured by the property at	\$	300,000	\$	300,000
66 West.		300,000		300,000
North Haven, LLC				
MHFA – Mortgage without interest, due in August 2038. City of Minneapolis – Mortgage with 1% interest, due in		161,700		161,700
August 2038.		171,814		171,814
MHFA – Mortgage without interest due in March 2044.		238,396		238,396
City of Minneapolis – Mortgage with 1% interest, due in				
March 2044.		212,184		212,184
Anpa Waste, LLC				
MHFA – Two mortgages without interest, due in				
November 2035.		518,000		518,000
City of Minneapolis – Mortgage with 1% interest, due in		0 = 0,000		0 = 0,000
November 2035.		433,746		433,746
Hawthorne Avenue, LLC				
Hennepin County – Mortgage with 1% interest, due in August 2035.		115,000		115,000
MHFA – Two mortgages without interest, due in August				
2035.		883,610		883,610
City of Minneapolis – Two mortgages with 1% interest,		F2F 000		F3F 000
due in August 2025 and August 2035. Western Bank – Mortgage with 4.88% interest, due in		525,000		525,000
monthly installments of \$1,542 through September 2017.		229,527		236,451

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 9. **DEBT (Continued)**

DEBT (Continued)	20	)16		2015
545 Snelling, LLC				
MHFA – Mortgage without interest due in October 2019.				
If no event of default occurs, the note will be deemed paid in full.	\$ 1	100,000	\$	100,000
MHFA – Four mortgages without interest, due in May 2040.	2,1	150,818	2	2,150,818
Saint Paul HRA – Mortgage without interest, due in May 2040.	5	501,130		501,130
352 Wacouta, LLC				
St. Paul HRA – Three mortgages without interest, due in December 2017 and November 2032.	4	162,500		462,500
Ramsey County HRA – Mortgage without interest, due in November 2032.  Family Housing Fund – Mortgage without interest, due in November 2032.	2	250,000		250,000
	2	200,000		200,000
MHFA – Three mortgages without interest due between June 2023 and May 2040.	2,0	018,046	2	2,018,046
Housing 150, LLC				
MHFA – Mortgage with .5% interest, due in monthly installments of \$4,384 through November 2039.	1,1	162,223		1,208,890
City of Minneapolis – Mortgage with 1% interest, due in March 2039.	5	530,000		530,000
Oakhaven, LLC				
MHFA – Mortgage with 3% interest, due in monthly installments of \$2,909 through February 2043.	6	540,253		655,702
Clinton Avenue Townhomes, LLC				
MHFA – Mortgage without interest, due in monthly installments of \$1,566 through September 2052.	6	581,288		700,082

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

# 9. **DEBT (Continued)**

	2016			2015
PCNF Nicollet Housing Limited Partnership City of Minneapolis – Mortgage with 1% interest, due in December 2039.	\$	977,584	\$	977,584
MHFA – Mortgage without interest, due in February 2040.	Ţ	882,774	Y	882,774
Hennepin County HRA – Mortgage with 1% interest, due in February 2040.		200,000		200,000
Family Housing Fund – Mortgage with 1% interest, due in February 2040.		100,000		100,000
Development Properties:				
LISC* – Mortgage with 5.33% interest, due in monthly installments of interest through the earlier of closing or				
September 1, 2015 (Prior Crossing LLC). Twin Cities Land Bank* – Mortgage with 8% interest, due		-		178,000
in monthly installments of interest only through				
November 2016 (66 West LLC).		286,500		286,500
Western Bank* – Mortgage with 4.5% interest, due in				
monthly installments of interest only through				
November 2016 (66 West LLC).		1,623,500		1,623,500
LISC* – Mortgage with 5.25% interest, due in monthly installments of interest through the earlier of closing or				
July 2018 (Great River Landing LLC).		336,000		_
Drake Bank* – Mortgage with 4.95% interest, due in		000,000		
monthly installments of interest only through July 2017				
(Great River Landing LLC).		735,000		-
FMF 38th Street Development, LLLP				
MHFA - Mortgage with 6.5% interest due in varying				
monthly installments through January 2034.		335,690		345,600
MHFA - Mortgage with 1% interest, due in July 2033.		525,000		525,000
Hennepin County HRA – Mortgage with 1% interest, due		110 500		110 500
in July 2033.		118,500		118,500
PCNF Creekside Commons, LP				
City of Minneapolis – Three mortgages with 1% interest,				
due in November 2039.		2,149,104		2,149,104
MHFA – Mortgage with 1% interest, due in November 2039.		247,260		247,260
		•		,

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

# 9. **DEBT (Continued)**

(100)	2016	2015
Lydia House Limited Partnership		
City of Minneapolis – Two mortgages without interest,		
due in February 2033.	500,000	500,000
MHFA – Two mortgages with interest at 0% and 5.01%,		
due in January 2034.	529,584	529,584
Family Housing Fund – Mortgage without interest, due in		
February 2033.	328,000	328,000
Hennepin County HRA – Mortgage without interest, due		
in February 2033.	400,000	400,000
Lonoke Limited Partnership		
City of Minneapolis – Mortgage with 1% interest, due in		
April 2045.	432,523	432,523
MHFA – Mortgage in the amount of \$645,454 with 1%	•	,
interest, due in April 2045.	645,454	286,643
Hennepin County HRA – Mortgage without interest, due		
in February 2033.	225,000	225,000
Prior Crossing Housing Limited Partnership		
MHFA – Mortgage in the amount up to \$5,625,954		
without interest, due in August 2045.	3,908,521	_
St. Paul HRA – Two mortgages without interest, due in	3,908,321	_
August 2045.	1,100,000	_
City of St. Paul – Mortgage in the amount up to	1,100,000	
\$927,015, due in August 2045.	617,044	_
\$527,013, ddc 11171dgd3t 2043.	017,044	
Riverview Apartments Senior Housing		
City of Minneapolis – Mortgage with 1% interest, due in		
December 2051.	1,634,602	1,634,602
MHFA - Mortgage without interest, due in December		
2051.	200,000	200,000
	31,822,875	25,043,243
Less current maturities of debt	(399,053)	(575,991)
	\$ 31,423,822	\$ 24,467,252

<sup>\*</sup>Loans with recourse

Interest of \$169,365 and \$67,938 was capitalized in 2016 and 2015, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

#### 9. **DEBT (Continued)**

Maturities of debt for the years ending June 30 are as follows:

2017	\$ 399,053
2018	1,562,751
2019	530,720
2020	96,252
2021	97,853
Thereafter	29,136,246
	\$ 31,822,875

Beacon received permanent loan and syndication proceeds to repay the acquisition financing on the 66 West Development Property in July 2016. The terms of the permanent loans are reflected in the maturity schedule above.

#### 10. **REFUNDABLE ADVANCES**

Refundable advances consist of the following:

	2016	2015
PCNF Nicollet Housing Limited Partnership was awarded a		
government grant under the Section 1602 Grants to States		
for Low-Income Housing Projects in Lieu of Low-Income		
Housing Credits for 2009 Program in the amount of		
\$6,093,729. This grant program is administered by the		
Minnesota Housing Finance Agency (MHFA) and requires		
that the project be used as low-income housing for a 15		
year compliance period plus the extended use period. The		
grant will not be required to be repaid unless there is a		
recapture event during the 15 year compliance period. A		
recapture event takes place any time the project does not		
comply with applicable occupancy requirements. If a		
recapture event takes place, the full amount of the grant is		
repayable, less 6.67% (1/15th) for each full year the project		
has complied with the prescribed occupancy requirements.		
The grant is secured by a mortgage on the property.	\$ 4,062,484	\$ 4,468,733

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

# 10. REFUNDABLE ADVANCES (Continued)

TOTALLE ADVANCES (CONTINUEU)	 2016	2015			
Grant from United States Department of Housing and Urban Development under the McKinney-Vento Homeless Assistance Act for the Lydia House property. If the project ceases to be used as supportive housing within 10 years after the placed in service date of October 2003, the entire amount is to be repaid. After 10 years, HUD will reduce the percentage of the amount required to be repaid by 10% for each year in excess of 10 that the project is used as supportive housing.	\$ 320,000	\$	360,000		
Grants from Local Initiative Support Corporation to help pay for predevelopment activities related to the Prior Crossing and 66 West Housing Developments.	75,000		125,000		
Five grants from Federal Home Loan Bank for the rehabilitation of the Lydia; Abbott View; Riverview; Nokoma; and Prior Crossing properties. Recoveries from excess cash generated by property operations must be repaid to the Federal Home Loan Bank. The grants will be forgiven on dates between 2018 and 2031 provided the properties maintain compliance with the low-income housing requirements of the grant agreements.	1,041,878		733,878		
Three grants from Hennepin County Housing and Redevelopment Authority for the renovation of the North Haven and Abbott View properties. The grants will be forgiven on dates between 2033 and 2039 provided the properties maintain compliance with the low-income housing requirements of the grant agreements. The entire grants are due in full on demand in the event of a default with the grant agreements.	745,000		745,000		
Grant from the Minnesota Housing Finance Agency that was used to make improvements on the Clinton Avenue Townhomes. The grant was assumed at the purchase of the Clinton Avenue Townhomes. The grant will be forgiven on August 28, 2021 provided no event of default with the grant agreement occurs. The entire grant is due in full on demand					
in the event of default with the grant agreement.	 69,385		69,385		
	\$ 6,313,747	\$	6,501,996		

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 11. LINE OF CREDIT

Beacon has a line of credit with the Local Initiative Support Corporation (LISC) in the amount of \$1,000,000 to provide acquisition and predevelopment financing. The line of credit bears interest at 5.25% and expires July 2, 2018. Borrowings on the line of credit will be secured by mortgage and security agreements on the acquisition/development properties. As of June 30, 2016, \$336,000 for the acquisition of the Great River Landing property has been drawn on the line and is included in debt.

## 12. BOARD DESIGNATED UNRESTRICTED NET ASSETS

Beacon's Board of Directors has designated portions of the unrestricted net assets as an operating reserve for Beacon, to provide funds for purchasing property and predevelopment costs, and other designations the board decides on in the future to further its mission.

## 13. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following:

	2016	2015
HUD capital advance - Riverview	\$ 6,056,900	\$ 6,056,900
Housing services	1,058,054	353,129
Housing development	160,938	378,218
Emergency shelter	5,434	52,278
Other	38,790	41,743
General operations - future years	 1,744,257	 1,686,712
	\$ 9,064,373	\$ 8,568,980

Temporarily restricted net assets consist of cash of \$1,026,215, contributions receivable of \$1,981,258, and property and equipment of \$6,056,900.

Net assets of \$300,000 restricted for housing development in 2015 were reclassified to housing services in 2016.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 14. **NONCONTROLLING INTERESTS**

The change in net assets attributed to controlling and noncontrolling interests for the years ended June 30, 2016 and 2015 is as follows:

	Total	Controlling	Noncontrolling			
Net assets, June 30, 2014 Capital contributions Distributions Syndication costs Change in net assets	\$ 21,416,728 382,803 (38,158) (16,000) (506,148)	\$ 15,500,344 - - - (12,183)	\$ 5,916,384 382,803 (38,158) (16,000) (493,965)			
Net assets, June 30, 2015 Capital contributions Distributions Syndication costs Change in net assets	21,239,225 2,098,066 (33,304) (63,856) (1,029,259)	15,488,161 - - - - (475,821)	5,751,064 2,098,066 (33,304) (63,856) (553,438)			
Net assets, June 30, 2016	\$ 22,210,872	\$ 15,012,340	\$ 7,198,532			

## 15. **CONTRIBUTED GOODS AND SERVICES**

Emergency shelter guests receive meals and a place to sleep at various Minneapolis/St. Paul metropolitan churches. These services are essential to the continuation of Beacon's shelter programs. If these services were not provided to emergency shelter guests at no cost, Beacon would be required to purchase the services at a much greater cost. Revenue and expenses have been recorded at an estimated fair market value of \$386,000 for 2016 and \$435,000 for 2015, as determined using an estimated value of \$30 per night per guest. Beacon also received rent, and other goods and services of \$20,000 in 2016 and \$30,000 in 2015.

## 16. **GRANT CONVERTED TO LOAN**

A grant of \$617,044 was received in previous years to assist in the acquisition and predevelopment financing of the Prior Crossing property. During 2016, the grant was converted to a loan to aid the financing of the Project by enabling Prior Crossing Housing Limited Partnership to more effectively use the low-income housing tax credit program under Section 42 of the Internal Revenue Code.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 17. MINIMUM FUTURE RENTAL PAYMENTS

Beacon leases 4,450 square feet of office space under an operating lease agreement. The office space is rented under a seven year lease agreement ending November 30, 2018 with monthly payments equal to \$8.50/sq. ft., increasing \$0.25/sq. ft. annually, plus a pro-rata share of operating expenses. In September 2016, the lease was extended three years and amended to include an additional 1,689 square feet with monthly payments increasing \$0.50/sq. ft. annually.

Beacon leases space from a congregation for its shelter programs under a lease agreement with an initial five year term ending February 28, 2021. Monthly payments of \$3,000 are required during the lease. Beacon has the option to extend the lease for up to five years beyond the original term.

Rent expense was \$102,367 for 2016 and \$87,216 for 2015.

The following is a schedule of minimum future rental payments for the years ending June 30. The schedule includes the terms of the September 2016 office lease amendment.

2017	\$ 89,762
2018	99,108
2019	101,714
2020	104,784
2021	108,213
Thereafter	 184,503
	 _
	\$ 688,084

## 18. MINIMUM FUTURE RENTAL RECEIPTS

Housing 150-Nicollet LLC leases commercial space in Nicollet Square apartments to three tenants under long-term lease agreements with initial terms of six to ten years. The leases are classified as operating leases. In addition to minimum rental payments, the tenants pay certain operating costs.

The following is a schedule of future minimum rental receipts for the years ending June 30:

2017	\$ 67,421
2018	62,643
2019	43,483
2020	39,460
2021	39,608
Thereafter	 42,533
	\$ 295,148

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 19. **RETIREMENT PLAN**

Beacon has a simple IRA plan. Beacon contributes 2% of the employee's salary for all eligible employees. Retirement expense was \$35,075 and \$32,627 for 2016 and 2015.

## 20. **CONTINGENCIES AND COMMITMENTS**

Amounts received from grantor agencies are subject to audit and adjustment by grantor agencies. Any disallowed grant costs may constitute a liability. The amount, if any, of costs which may be disallowed by the grantor agencies will be recognized in the year determined.

As a general partner in limited partnerships, Beacon is contingently responsible for the obligations of the limited partnerships.

The housing tax credits of Lydia House, Creekside Commons, FMF 38<sup>th</sup> Street, and Lonoke Limited Partnership and the Section 1602 refundable advance of Nicollet Square are contingent on each property's ability to maintain compliance with applicable sections of Internal Revenue Code Section 42. Failure to maintain compliance with occupant eligibility and/or unit gross rent, or to correct noncompliance within a specified time period, could result in recapture of previously taken tax credits plus interest. In addition, such potential noncompliance may require an adjustment to the contributed capital of a Limited Partner.

Lydia House, Creekside Commons, Nicollet Square, FMF 38<sup>th</sup> Street, and Lonoke properties are subject to extended use agreements between the Partnerships and the Minneapolis Saint Paul Housing Finance Board. The agreements were made in accordance with Section 42(h)(6) of the Internal Revenue Code and require the projects to maintain low income occupancy (income and rent limits) for 15 years beyond the tax credit compliance periods (for a total of 30 years). The extended use periods end on the dates shown below, unless terminated earlier by foreclosure or by offering the projects to the housing credit agency, after the first 15 years, to be sold for a qualified contract price (the opt-out option).

	Extended use period ends
Lydia House	December 31, 2033
Creekside Commons	December 31, 2040
Nicollet Square	December 31, 2041
FMF 38th Street	December 31, 2032
Lonoke	December 31, 2044

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 20. **CONTINGENCIES AND COMMITMENTS (Continued)**

Prior Crossing and 66 West properties will be subject to extended use agreements between the Partnerships and the Minneapolis Saint Paul Housing Finance Board or Minnesota Housing Finance Agency for a period of 30 years.

The rental units of the following properties are all eligible to receive housing assistance payments (HAP) under the Section 8 Program of the National Housing Act or a Project Rental Assistance Contract with HUD. The expiration dates of the HAP contracts and the rental revenues provided under the HAP contracts are shown below. No assurance can be provided that these contracts will be renewed upon their expiration or if renewed, at what terms.

		2016	Expiration
	rent	al revenues	date
Lydia House	\$	197,304	October 2018
Creekside Commons		131,752	October 2025
FMF 38th Street		135,232	July 2018
Housing 150 LLC		149,591	June 2027
Oakhaven Housing LLC		111,290	January 2033
Clinton Avenue Townhomes LLC		71,497	August 2016
Riverview Apartments Senior Housing		104,363	September 2016

Prior Crossing entered into a Section 8 HAP contract for 32 of the 44 units with a term of 15 years. In order to induce the Limited Partner to enter into the Partnership, Beacon guaranteed rental assistance up to \$500,000 for the remaining 12 units.

Riverview is subject to restrictive covenants imposed by HUD and MHFA. Among other requirements, the agreements require that all units be rented to qualified tenants. The HUD Capital Advance Agreement terminates in 2051.

FMF Housing has entered into an agreement with Lowry Apartments LP to provide social services to residents of Audubon Crossing. Under the terms, Lowry Apartments LP will establish a Social Services Reserve of \$100,000. From the reserve, Lowry Apartments LP will pay an annual social services fee of \$10,000 increasing 3% each year to FMF Housing for providing the social services. Beginning October 1, 2012, FMF Housing transferred this agreement to Beacon. The agreement expires in 2025. The reserve balance was \$47,428 at June 30, 2016 and \$58,664 at June 30, 2015.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended June 30, 2016 (With Comparative Totals for 2015)

## 20. **CONTINGENCIES AND COMMITMENTS (Continued)**

The Prior Crossing development has been awarded various grants and obtained loan and syndication commitments for the development of the property totaling approximately \$11.2 million. The development was completed in August 2016.

The 66 West development has been awarded various grants and obtained loan and syndication commitments for the development of the property totaling approximately \$11.5 million. The development is expected to be completed in March 2017.

The Great River Landing development has been awarded various grants and obtained loan commitments for the future development of the property totaling approximately \$2.5 million. Total development costs are estimated to be \$18.7 million provided financing can be obtained.

#### 21. RELATED PARTY TRANSACTIONS

Beacon leases its office space from a company in which one of Beacon's former board members is an owner. Total rent paid to the company was \$88,136 in 2016 (Note 17).

A board member of Beacon also serves as a board member of the Family Housing Fund through which Beacon obtains financing for its developments.

## 22. **SUBSEQUENT EVENTS**

The 66 West development closed on financing and began construction of the housing development on July 29, 2016.

Management has evaluated subsequent events through October 13, 2016, the date on which the financial statements were available for issue, and identified no further significant events or transactions to disclose.

CONSOLIDATING FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION

June 30, 2016

		Wholly owned			Affiliates											
		Beacon		Entities	Elin	ninations	_	Subtotal	FI	MF Housing		using Entities	El	liminations		Total
ASSETS																
Code		2.070.024		262.050				2 240 074		40 505		424.444				2 442 622
Cash	\$	2,978,024	\$	262,950	\$	- (45.022)	\$	3,240,974	\$	40,505	\$	131,144	\$	- (60.776)	\$	3,412,623
Accounts receivable		223,716		27,178		(45,033)		205,861		26,890		34,856		(69,776)		197,831
Government grants receivable		119,783		1,605		(1,605)		119,783		-		-		-		119,783
Contributions receivable, current portion		879,864				-		879,864		-				-		879,864
Prepaid expenses  Total current assets	_	46,990 4,248,377		2,567 294,300		(46,638)	_	49,557 4,496,039		67,395	_	12,147 178,147		(69,776)		4,671,805
		22.222				(22.222)				22.554				(00 ==4)		
Investment in subsidiaries		33,000		45.000		(33,000)		4 276 005		33,551		-		(33,551)		-
Notes receivable		1,548,882		15,000		(286,897)		1,276,985		456,000		-		(1,732,985)		10 100
Predevelopment costs		1,629,493		-		(1,517,486)		112,007				-		(92,901)		19,106
Interest receivable		362,706		1 000 024		(8,790)		353,916		121,673		1 746 220		(475,589)		2 024 405
Escrows and reserves		-		1,088,024		-		1,088,024		100,232		1,746,229		-		2,934,485
Contributions receivable, less current portion		1,101,394		-		-		1,101,394		-		-		-		1,101,394
Cash restricted for long-term purposes		140,938		-		- (4 000)		140,938		-		-		(225.405)		140,938
Property and equipment, net Finance and tax credit fees, net		124,633 -		23,196,902 152,470		(1,000)		23,320,535 152,470		595,276 -		30,012,099 245,198		(225,405)		53,702,505 397,668
Total assets	¢	9,189,423	\$	24,746,696	\$	(1,893,811)	\$	32,042,308	Ś	1,374,127	\$	32,181,673	\$	(2,630,207)	\$	62,967,901
Total assets	<u> </u>	3,163,423	<u>,</u>	24,740,030	<u>ب</u>	(1,093,011)	<del></del>	32,042,308	<del>-</del>	1,374,127	7	32,181,073	<u> </u>	(2,030,207)	<del>-</del>	02,907,901
LIABILITIES AND NET ASSETS																
Accounts payable - operations	\$	86,371	\$	39,141	\$	(8,969)	\$	116,543	\$	-	\$	95,999	\$	(5,903)	\$	206,639
Current maturities of long-term debt		300,000		89,143		-		389,143		-		9,910		-		399,053
Accrued expenses		136,018		113,699		-		249,717		-		166,000		-		415,717
Accrued interest		-		3,728		-		3,728		-		1,818		-		5,546
Tenant security deposits		-		105,313		-		105,313		-		38,393		-		143,706
Deferred revenue		28,063		-		-		28,063		-		-		-		28,063
Total current liabilities		550,452		351,024		(8,969)		892,507		-		312,120		(5,903)		1,198,724
Deferred developer fee		-		33,000		(33,000)		-		-		80,000		(80,000)		-
Construction payables		-		-		-		-		-		1,065,381		-		1,065,381
Due to Beacon		-		1,843,052		(1,843,052)		-		230,963		1,107,796		(1,338,759)		-
Long-term debt, less current maturities		300,000		17,237,450		-		17,537,450		-		14,357,372		(471,000)		31,423,822
Accrued interest, long-term		5,537		260,528		(8,790)		257,275		-		973,669		(475,589)		755,355
Refundable advances		1,226,878		4,876,869		-	_	6,103,747				-		210,000		6,313,747
Total liabilities		2,082,867		24,601,923		(1,893,811)		24,790,979		230,963		17,896,338		(2,161,251)		40,757,029
Net assets:																
Unrestricted:																
Undesignated		1,747,102		144,773		-		1,891,875		1,143,164		819,903		(258,956)		3,595,986
Designated		2,351,981		-		-		2,351,981		-		-		-		2,351,981
Non-controlling interests		<u> </u>		<u>-</u>		<u> </u>				<u> </u>		7,198,532				7,198,532
Total unrestricted		4,099,083		144,773		-		4,243,856		1,143,164		8,018,435		(258,956)		13,146,499
Temporarily restricted		3,007,473		-				3,007,473				6,266,900		(210,000)		9,064,373
Total net assets		7,106,556		144,773			_	7,251,329		1,143,164		14,285,335		(468,956)		22,210,872
Total liabilities and net assets	\$	9,189,423	\$	24,746,696	\$	(1,893,811)	\$	32,042,308	\$	1,374,127	\$	32,181,673	\$	(2,630,207)	\$	62,967,901

## CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

## For the Year Ended June 30, 2016

	Wholly owned			Beacon		liates		
	Beacon	Entities	Eliminations	Subtotal	FMF Housing	Housing Entities	Eliminations	Total
Operating revenues and support:								
Contributions	\$ 2,317,514	\$ -	\$ -	\$ 2,317,514	\$ -	\$ -	\$ -	\$ 2,317,514
Contributions in-kind	406,000	-	-	406,000	-	-	-	406,000
Government grants	669,715	480,642	-	1,150,357	-	-	-	1,150,357
Rents	-	1,738,293	-	1,738,293	44,708	1,154,413	(32,708)	2,904,706
Fee income	412,230	-	-	412,230	44,925	-	(18,035)	439,120
Management fees	158,722	-	-	158,722	-	-	(158,722)	-
Interest income	54,978	4,963	(1,173)	58,768	27,506	4,218	(77,010)	13,482
Miscellaneous	17,922	35,709	-	53,631	13,914	33,388	-	100,933
Total operating revenues and support	4,037,081	2,259,607	(1,173)	6,295,515	131,053	1,192,019	(286,475)	7,332,112
Operating expenses	3,848,286	2,058,456		5,906,742	91,268	1,146,249	(251,076)	6,893,183
Operating income (loss)	188,795	201,151	(1,173)	388,773	39,785	45,770	(35,399)	438,929
Conversion of grant to loan	-	(617,044)	-	(617,044)	-	-	_	(617,044)
Contributions and grants for property acquisition	288,450	-	-	288,450	-	-	-	288,450
Amortization of refundable advances (Note 10)	40,000	406,249	-	446,249	-	-	-	446,249
Loss on disposal of property and equipment	-	-	-	-	(17,246)	-	-	(17,246)
Deferred interest - rental properties	-	(35,311)	1,173	(34,138)	-	(113,745)	35,399	(112,484)
Depreciation and amortization - rental properties		(724,091)		(724,091)		(739,931)	7,909	(1,456,113)
Change in net assets	517,245	(769,046)	-	(251,801)	22,539	(807,906)	7,909	(1,029,259)
Net assets, beginning of year	6,547,045	1,017,104	-	7,564,149	1,120,625	13,031,316	(476,865)	21,239,225
Contributions - noncontrolling interests	-	-	-	-	-	2,098,066	-	2,098,066
Distributions	-	-	-	-	-	(33,304)	-	(33,304)
Syndication costs	-	-	-	-	-	(63,856)	-	(63,856)
Interfund transfers	42,266	(103,285)		(61,019)		61,019		
Net assets, end of year	\$ 7,106,556	\$ 144,773	\$ -	\$ 7,251,329	\$ 1,143,164	\$ 14,285,335	\$ (468,956)	\$ 22,210,872

## CONSOLIDATING STATEMENT OF CASH FLOWS

## For the Year Ended June 30, 2016

## Increase (Decrease) in Cash

		14	/holly Owned	Affiliates							
	Beacon	VV	Entities	- FM	1F Housing		ising Entities	FI	iminations		Total
	 Беасоп	_	Littides	- 110	ir Housing	1100	ising Littles		IIIIIIations		Total
Cash flows from operating activities:											
Change in net assets	\$ 517,245	\$	(769,046)	\$	22,539	\$	(807,906)	\$	7,909	\$	(1,029,259)
Adjustments to reconcile the change in net assets to	,		. , ,		,	·	. , ,		,		. , , ,
net cash from operating activities:											
Depreciation and amortization	17,994		724,091		10,433		739,931		(7,909)		1,484,540
Contributions and grants for property acquisition	(288,450)		-		-		-		-		(288,450)
Loss on disposal of property and equipment			-		17,246		-		-		17,246
Conversion of grant to loan	-		617,044		-		-		-		617,044
Amortization of refundable advances (Note 10)	(40,000)		(406,249)		-		-		-		(446,249)
Changes in operating assets and liabilities:							-				
Accounts receivable	(84,691)		15,389		(26,890)		(6,978)		96,059		(7,111)
Government grants receivable	33,082		20,780		-		- '		(20,780)		33,082
Contributions receivable	(258,796)		-		-		-		-		(258,796)
Prepaid expenses	9,301		(199)		-		1,199		-		10,301
Interest receivable	(38,050)		-		(13,680)		-		51,730		-
Accounts payable and accrued expenses	(7,031)		(34,177)		(1,000)		(23,855)		(55,104)		(121,167)
Accrued interest	537		36,695		-		127,140		(51,731)		112,641
Tenant security deposits	1,000		2,786		-		432		-		4,218
Deferred revenue	22,436		-		-		-		-		22,436
Net cash from operating activities	 (115,423)	_	207,114		8.648		29,963		20,174		150,476
, , , , , , , , , , , , , , , , , , ,	 ( -, -,						-,				
Cash flows from investing activities:											
Payments for property and equipment	(70,887)		(1,780,201)		(19,768)		(6,494,175)		(84,725)		(8,449,756)
Change in predevelopment costs, net	618,873		-		-		-		(397,268)		221,605
Notes receivable	(230,074)		_		_		_		230,074		-
Changes in escrows and reserves, net	-		262,168		(132)		(559)		-		261,477
Change in cash restricted for long-term purposes	31,780		,		-		-		_		31,780
Net cash from investing activities	 349,692		(1,518,033)		(19,900)		(6,494,734)		(251,919)		(7,934,894)
rect cash from investing detivities	 3.3,032	_	(1)510)033)		(13)3007		(0) 13 1)/3 1)		(232)3237		(7)33 1)63 1)
Cash flows from financing activities:											
Payment of finance and tax credit fees	_		(2,000)		_		(52,666)		_		(54,666)
Proceeds from issuance of debt	_		1,071,000		_		6,680,081		_		7,751,081
Payments of principal on long-term debt			(87,834)				(1,500,659)				(1,588,493)
, , , , ,	200.000		(07,034)		-		(1,500,059)		-		
Refundable advances received	308,000		-		-		-		-		308,000
Repayment of refundable advances	(50,000)						-				(50,000)
Due to Beacon	-		397,332		42,154		(671,231)		231,745		
Capital contributions - noncontrolling interests	-		-		-		2,098,066		-		2,098,066
Syndication costs			-				(63,856)		-		(63,856)
Distributions - noncontrolling interests	-		-		-		(33,304)		-		(33,304)
Interfund transfers	42,266		(103,285)		-		61,019		-		-
Contributions and grants for property acquisition	 368,450										368,450
Net cash from financing activities	 668,716		1,275,213		42,154		6,517,450		231,745		8,735,278
Increase (decrease) in cash	902,985		(35,706)		30,902		52,679		-		950,860
Cash, beginning of year	 2,075,039		298,656		9,603		78,465				2,461,763
Cash, end of year	\$ 2,978,024	\$	262,950	\$	40,505	\$	131,144	\$	-	\$	3,412,623

#### CONSOLIDATING STATEMENT OF FINANCIAL POSITION - WHOLLY OWNED ENTITIES

June 30, 2016

		Anpa Ha	awthorne LLC									
	North Haven LLC	Anpa Waste LLC	Hawthorne Avenue LLC	545 Snelling LLC	352 Wacouta LLC	Housing 150 LLC	Oakhaven LLC	Clinton Avenue Townhomes LLC	Housing 150- Nicollet LLC	PCNF Nicollet LP	Development Projects	Total
ASSETS												
Cash Accounts receivable Government grant receivable Prepaid expenses Total current assets	\$ 19,376 71 - - 19,447	\$ 16,922 2,674 - 80 19,676	\$ 24,342 1,031 - - 25,373	\$ 22,919 3,437 - - 26,356	\$ 26,258 2,781 - - 29,039	\$ 49,920 607 - - 50,527	\$ 37,886 1,240 - - - 39,126	\$ 15,035 989 - - 16,024	\$ 11,813 11,094 - - 22,907	\$ 38,479 3,254 1,605 2,487 45,825	\$ - - - - -	\$ 262,950 27,178 1,605 2,567 294,300
Notes receivable Escrows and reserves Property and equipment, net Finance and tax credit fees, net	38,644 807,780 4,298	28,531 823,836 11,962	70,003 1,469,649 8,158	124,225 2,242,162 8,891	129,598 2,359,502 11,624	69,015 2,180,162	- 72,257 571,989 -	- 84,997 672,480 19,396	1,126,550	317,568 6,769,220 88,141	15,000 153,186 4,173,572	15,000 1,088,024 23,196,902 152,470
Total assets	\$ 870,169	\$ 884,005	\$ 1,573,183	\$ 2,401,634	\$ 2,529,763	\$ 2,299,704	\$ 683,372	\$ 792,897	\$ 1,149,457	\$ 7,220,754	\$ 4,341,758	\$ 24,746,696
LIABILITIES AND NET ASSETS												
Accounts payable - operations Current maturities of long-term debt Accrued expenses Accrued interest Tenant security deposits Total current liabilities	\$ 624 - - - - - 7,548 8,172	\$ 2,278 - 4,220 - - 7,046 13,544	7,530 105 1,642	\$ 3,425 - 7,809 - 20,762 31,996	\$ 2,940 - 9,471 - 20,898 33,309	\$ 2,939 46,901 1,275 485 4,588 56,188	\$ 309 15,918 2,129 1,601 4,478 24,435	\$ 872 18,794 - - 3,057 22,723	\$ 287 - 8,826 - 6,743 15,856	\$ 20,962 - 79,864 - 17,272 118,098	\$ - - - - -	\$ 39,141 89,143 113,699 3,728 105,313 351,024
Deferred developer fee Due to Beacon Long-term debt, less current maturities Accrued interest, long-term Refundable advances	6,800 784,094 18,238 225,000	- - 951,746 45,953 -		- 2,751,948 - -	44,999 2,930,546 - -	117,331 1,645,322 45,890 520,000	624,335 - -	- - 662,494 - 69,385	299,558 - - -	28,606 2,160,358 81,100 4,062,484	1,345,758 2,981,000 - -	33,000 1,843,052 17,237,450 260,528 4,876,869
Total liabilities	1,042,304	1,011,243	1,874,657	2,783,944	3,008,854	2,384,731	648,770	754,602	315,414	6,450,646	4,326,758	24,601,923
Net assets: Unrestricted and undesignated	(172,135)	(127,238)	(301,474)	(382,310)	(479,091)	(85,027)	34,602	38,295	834,043	770,108	15,000	144,773
Total net assets	(172,135)	(127,238)	(301,474)	(382,310)	(479,091)	(85,027)	34,602	38,295	834,043	770,108	15,000	144,773
Total liabilities and net assets	\$ 870,169	\$ 884,005	\$ 1,573,183	\$ 2,401,634	\$ 2,529,763	\$ 2,299,704	\$ 683,372	\$ 792,897	\$ 1,149,457	\$ 7,220,754	\$ 4,341,758	\$ 24,746,696

#### CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS - WHOLLY OWNED ENTITIES

#### For the Year Ended June 30, 2016

		Anpa Hav	vthorne LLC									
	North	Anpa	Hawthorne	545	352	Housing		Clinton Avenue	Housing 150-	PCNF	Development	
	Haven LLC	Waste LLC	Avenue LLC	Snelling LLC	Wacouta LLC	150 LLC	Oakhaven LLC	Townhomes LLC	Nicollet LLC	Nicollet LP	Projects	Total
Operating revenues and support:												
Government grants	\$ -	\$ 77,098	\$ -	\$ 62,159	\$ 82,500	\$ -	\$ -	\$ -	\$ -	\$ 258,885	\$ -	\$ 480,642
Rents	85,600	23,084	191,195	387,709	389,294	211,960	141,438	95,392	99,119	113,502	-	1,738,293
Interest income	45	68	145	193	203	479	519	735	45	2,531	-	4,963
Miscellaneous	759	631	9,325	8,232	12,121	960	1,085	1,811		785		35,709
Total operating revenues and support	86,404	100,881	200,665	458,293	484,118	213,399	143,042	97,938	99,164	375,703	-	2,259,607
Operating expenses	69,967	106,241	175,420	478,655	487,682	137,307	105,105	64,033	38,544	395,338	164	2,058,456
Operating income (loss)	16,437	(5,360)	25,245	(20,362)	(3,564)	76,092	37,937	33,905	60,620	(19,635)	(164)	201,151
Conversion of grant to loan	-	-	-	-	-	-	-	-	-	-	(617,044)	(617,044)
Amortization of refundable advances (Note 10)	-	-	-	-	-	-	-	-	-	406,249	-	406,249
Deferred interest - rental properties	(6,498)	(4,337)	(6,400)	-	-	(5,300)		-	-	(12,776)	-	(35,311)
Depreciation and amortization - rental properties	(34,443)	(45,322)	(66,278)	(90,900)	(95,974)	(98,074)	(22,488)	(25,071)	(57,439)	(188,102)	_	(724,091)
Change in net assets	(24,504)	(55,019)	(47,433)	(111,262)	(99,538)	(27,282)	15,449	8,834	3,181	185,736	(617,208)	(769,046)
			,,			<b>.</b>						
Net assets, beginning of year	(147,631)	(72,219)	(222,452)	(271,048)	(379,553)			33,933	830,862	584,372	629,230	1,017,104
Interfund transfers			(31,589)			(52,137)	(18,065)	(4,472)			2,978	(103,285)
Net assets, end of year	\$ (172,135)	\$ (127,238)	\$ (301,474)	\$ (382,310)	\$ (479,091)	\$ (85,027)	\$ 34,602	\$ 38,295	\$ 834,043	\$ 770,108	\$ 15,000	\$ 144,773

## CONSOLIDATING STATEMENT OF CASH FLOWS - WHOLLY OWNED LLCS

#### For the Year Ended June 30, 2016

#### Increase (Decrease) in Cash

		Anpa Haw	rthorne LLC									
	North	Anpa	Hawthorne	545	352	Housing		Clinton Avenue	Housing 150-	PCNF	Development	
	Haven LLC	Waste LLC	Avenue LLC	Snelling LLC	Wacouta LLC	150 LLC	Oakhaven LLC	Townhomes LLC	Nicollet LLC	Nicollet LP	Projects	Total
Cash flows from operating activities:												
Change in net assets	\$ (24,504)	\$ (55,019)	\$ (47,433)	\$ (111,262)	\$ (99,538)	\$ (27,282)	\$ 15,449	\$ 8,834	\$ 3,181	\$ 185,736	\$ (617,208)	\$ (769,046)
Adjustments to reconcile the change in net assets to net cash from operating activities:												
Depreciation and amortization	34,443	45,322	66,278	90,900	95,974	98,074	22,488	25,071	57,439	188,102	-	724,091
Amortization of refundable advances (Note 10)	-	-	-	-	-	-	-	-	-	(406,249)	-	(406,249)
Conversion of grant to loan	-	-	-	-	-	-	-	-	-	-	617,044	617,044
Changes in operating assets and liabilities:												
Accounts receivable	334	8,078	(688)	(1,601)	841	122	1,269	2,125	4,487	422	-	15,389
Government grant receivable	-	-	-	-	-	-	-	-	-	20,780	-	20,780
Prepaid expenses	-	(19)	-	-	-	-	-	-	-	(180)	-	(199)
Accounts payable and accrued expenses	588	(1,077)	3,596	(12,355)	(13,312)	2,286	(1,334)	864	14	(13,236)	(211)	(34,177)
Accrued interest	6,498	4,338	6,666	-	-	6,454	(38)	-	-	12,777	-	36,695
Tenant security deposits	787	99	630	343	557	(7)	34	(278)		621		2,786
Net cash from operating activities	18,146	1,722	29,049	(33,975)	(15,478)	79,647	37,868	36,616	65,121	(11,227)	(375)	207,114
Cash flows from investing activities:												
Payments for property and equipment	-	-	(109,141)	-	-	-	-	-	-	(8,364)	(1,662,696)	(1,780,201)
Changes in escrows and reserves, net	(5,157)	5,350	101,828	15,955	12,257	14,508	(7,015)	(2,354)		(6,417)	133,213	262,168
Net cash from investing activities	(5,157)	5,350	(7,313)	15,955	12,257	14,508	(7,015)	(2,354)		(14,781)	(1,529,483)	(1,518,033)
Cash flows from financing activities:												
Payments of finance and tax credit fees	_	-	_	_	_	_	_	_	-	_	(2,000)	(2,000)
Proceeds from issuance of debt	_	-	_	-	_	_	_	_	-	_	1,071,000	1,071,000
Payments of principal on long-term debt	_	_	(6,924)	_	_	(46,667)	(15,449)	(18,794)	_	_	-	(87,834)
Due to Beacon	_	_	(-//	_	_	(,,	(==, ,	(,,	(64,921)	4,748	457,505	397,332
Interfund transfers	=	_	(31,589)	_	_	(52,137)	(18,065)	(4,472)	(,)		2,978	(103,285)
Net cash from financing activities		-	(38,513)	-		(98,804)	(33,514)	(23,266)	(64,921)	4,748	1,529,483	1,275,213
Increase (decrease) in cash	12,989	7,072	(16,777)	(18,020)	(3,221)	(4,649)	(2,661)	10,996	200	(21,260)	(375)	(35,706)
Cash, beginning of year	6,387	9,850	41,119	40,939	29,479	54,569	40,547	4,039	11,613	59,739	375	298,656
Cash, end of year	\$ 19,376	\$ 16,922	\$ 24,342	\$ 22,919	\$ 26,258	\$ 49,920	\$ 37,886	\$ 15,035	\$ 11,813	\$ 38,479	\$ -	\$ 262,950

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION - AFFILIATED HOUSING ENTITIES

## June 30, 2016

	FM	F 38th Street	NF Creekside ommons LP	Lydia House LP		Lonoke LP	or Crossing Housing LP	A	Riverview Apartments nior Housing		Total
ASSETS											
Cash	\$	18,358	\$ 31,521	\$ 20,342	\$	59,323	\$ -	\$	1,600	\$	131,144
Accounts receivable		2,044	2,712	3,742		25,990	-		368		34,856
Prepaid expenses		571	 (276)	 1,950		108	 		9,794		12,147
Total current assets		20,973	33,957	26,034		85,421	-		11,762		178,147
Escrows and reserves		88,674	886,528	589,977		79,985	-		101,065		1,746,229
Property and equipment, net		1,841,324	6,467,054	3,504,232		2,953,685	7,651,874		7,593,930		30,012,099
Finance and tax credit fees, net		46,236	 84,262	 31,339	_	47,787	 35,574	_			245,198
Total assets	\$	1,997,207	\$ 7,471,801	\$ 4,151,582	\$	3,166,878	\$ 7,687,448	\$	7,706,757	\$	32,181,673
LIABILITIES AND NET ASSETS											
Accounts payable - operations	\$	3,342	\$ 4,433	\$ 6,126	\$	4,685	\$ -	\$	77,413	\$	95,999
Current maturities of long-term debt		9,910	-	-		-	-		-		9,910
Accrued expenses		19,242	42,068	54,898		42,735	-		7,057		166,000
Accrued interest		1,818	-	-		-	-		-		1,818
Tenant security deposits		4,369	16,671	11,628		5,725	 				38,393
Total current liabilities		38,681	63,172	72,652		53,145	-		84,470		312,120
Deferred developer fee		-	-	-		80,000	-		-		80,000
Construction payables		-	-	-		8,832	1,056,549		-		1,065,381
Due to Beacon		-	-	700,000		70,083	337,713		-		1,107,796
Long-term debt, less current maturities		1,425,280	2,411,364	1,757,584		1,302,977	5,625,565		1,834,602		14,357,372
Accrued interest, long-term		207,748	 157,289	 520,638		16,897	 -		71,097		973,669
Total liabilities		1,671,709	 2,631,825	 3,050,874		1,531,934	 7,019,827		1,990,169		17,896,338
Net assets:											
Unrestricted:											
Undesignated		33,509	729,977	544,723		64,984	(2,978)		(550,312)		819,903
Non-controlling interests	_	291,989	 4,109,999	 555,985		1,569,960	 670,599				7,198,532
Total unrestricted		325,498	4,839,976	1,100,708		1,634,944	667,621		(550,312)		8,018,435
Temporarily restricted		-	 -	 -	_	-	 -		6,266,900		6,266,900
Total net assets		325,498	 4,839,976	1,100,708		1,634,944	 667,621		5,716,588	_	14,285,335
Total liabilities and net assets	\$	1,997,207	\$ 7,471,801	\$ 4,151,582	\$	3,166,878	\$ 7,687,448	\$	7,706,757	\$	32,181,673

## CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS - AFFILIATED HOUSING ENTITIES

## For the Year Ended June 30, 2016

	FMF 38th Street	PCNF Creekside Commons, LP	Lydia House, LP	Lonoke LP	Prior Crossing Housing LP	Riverview Apartments Senior Housing	Total	
Operating revenues and support:								
Rents	\$ 164,483	\$ 303,381	\$ 297,164	\$ 117,889	\$ -	\$ 271,496	\$ 1,154,413	
Interest income - operations	393	435	3,110	106	-	174	4,218	
Miscellaneous	9,388	9,971	4,254	6,304		3,471	33,388	
Total operating revenues and support	174,264	313,787	304,528	124,299		275,141	1,192,019	
Operating expenses	170,252	280,444	281,578	128,730		285,245	1,146,249	
Operating income (loss)	4,012	33,343	22,950	(4,431)	-	(10,104)	45,770	
Deferred interest - rental properties	(6,435)	(23,965)	(52,371)	(14,628)	-	(16,346)	(113,745)	
Depreciation and amortization - rental properties	(54,742)	(188,025)	(160,369)	(108,834)		(227,961)	(739,931)	
Change in net assets	(57,165)	(178,647)	(189,790)	(127,893)	-	(254,411)	(807,906)	
Net assets, beginning of year	382,663	5,051,930	1,290,498	335,226	-	5,970,999	13,031,316	
Contributions - noncontrolling interests	-	-	-	1,375,467	722,599	-	2,098,066	
Distributions	-	(33,304)	-	-	-	-	(33,304)	
Syndication costs	-	-	-	(11,856)	(52,000)	-	(63,856)	
Interfund transfers		(3)		64,000	(2,978)		61,019	
Net assets, end of year	\$ 325,498	\$ 4,839,976	\$ 1,100,708	\$ 1,634,944	\$ 667,621	\$ 5,716,588	\$ 14,285,335	

## CONSOLIDATING STATEMENT OF CASH FLOWS - AFFILIATED HOUSING ENTITIES

## For the Year Ended June 30, 2016

## Increase (Decrease) in Cash

	FMF 38th Street		PCNF Creekside Commons, LP		Lydia House, LP		Lonoke LP		Prior Crossing Housing LP		Riverview Apartment Senior Housing		Total
Cash flows from operating activities:		(== 4.5=)		(4=0.54=)		(400 =00)		(40=000)				(054.44)	(00=005)
Change in net assets	\$	(57,165)	\$	(178,647)	\$	(189,790)	\$	(127,893)	\$	-	\$	(254,411)	\$ (807,906)
Adjustments to reconcile the change in net assets to net cash from operating activities:													
Depreciation and amortization		54,742		188,025		160,369		108,834				227,961	739,931
Changes in operating assets and liabilities:		34,742		100,023		100,309		100,834				227,901	739,931
Accounts receivable		1,715		(1,219)		3,276		(21,939)		_		11,189	(6,978)
Prepaid expenses		(4)		-		(64)		(25)		_		1,292	1,199
Accounts payable and accrued expenses		988		1,323		(26,734)		8,758		-		(8,190)	(23,855)
Accrued interest		20,062		23,965		52,372		16,897		-		13,844	127,140
Tenant security deposits		(334)		119		(796)		1,269		-		174	432
Net cash from operating activities		20,004		33,566		(1,367)		(14,099)		-		(8,141)	29,963
Cash flows from investing activities:													
Payments for property and equipment		(1,076)		-		-		(1,638,851)		(4,854,248)		-	(6,494,175)
Changes in escrows and reserves, net		(4,596)		(10,320)		15,337		(7,243)		-		6,263	(559)
Net cash from investing activities		(5,672)		(10,320)		15,337		(1,646,094)		(4,854,248)		6,263	 (6,494,734)
Cash flows from financing activities:													
Payments of finance and tax credit fees		-		_		_		(21,482)		(31,184)		_	(52,666)
Proceeds from issuance of debt		-		-		-		1,671,560		5,008,521		-	6,680,081
Payments of principal on long-term debt		(9,910)		-		-		(1,312,749)		(178,000)		-	(1,500,659)
Due to Beacon		-		-		-		(58,521)		(612,710)		-	(671,231)
Capital contributions - noncontrolling interests		-		-		-		1,375,467		722,599		-	2,098,066
Syndication costs		-		-		-		(11,856)		(52,000)		-	(63,856)
Distributions - noncontrolling interests		-		(33,304)		-		-		-		-	(33,304)
Interfund transfers		-		(3)				64,000		(2,978)			 61,019
Net cash from financing activities		(9,910)		(33,307)		-		1,706,419		4,854,248		-	6,517,450
Increase (decrease) in cash		4,422		(10,061)		13,970		46,226		-		(1,878)	52,679
Cash, beginning of year		13,936		41,582		6,372		13,097		-		3,478	 78,465
Cash, end of year	\$	18,358	\$	31,521	\$	20,342	\$	59,323	\$		\$	1,600	\$ 131,144

Computation of Surplus Cash, Distribution and Residual Receipts Minnesota Housing Multifamily Department Asset Management

Project Name:		Abbott View (aka Stevens Court)	Fiscal Period Ended:		Loan #
Location:		Minneapolis	June 30, 2016		1264408
					•
A. ALLOWABLE	DIST	TRIBUTION			
	1	Partnership Initial Equity			
	2	Rate of return on Equity			•
		Maximum Distribution (per legal agreement)	Ś	67,731	=
		Allowable Distribution from Operations		45,221	=
		Interest Earned on Development Cost Escrow		-	-
		Allowable Distribution for Fiscal Year		45,221	-
	Ŭ	7		.5)	-
B. COMPUTATION	ON (	DF SURPLUS CASH			
D. COMI O 174114		Cash			Ī
	7	Operating Cash Balance	\$	49,920	1
		Tenant Subsidy Receivable (Payable)	<u> </u>	45,520	-
		Interest Earned on Development Cost Escrow			-
		Deposits to Residual Receipts			-
					-
		Deposits to FAF/DS savings			-
	12	Other (describe):			-
		(a) Cash Available to Meet Obligations (add lines 7 thru 12)		40.020	-
		(a) Cash Available to Meet Obligations (add lines 7 thru 12)		49,920	-
		a constant and the state of			т
		Current Obligations		2.020	1
		Accounts Payable Balance, trade		2,939	-
		Accrued Interest on Amort. Mortgages		485	-
		Accrued MHFA Annual Fee			-
		Accrued FAF/FA Monthly Escrow			-
		Prepaid rents			_
	18	Other (describe): Accrued expenses		1,275	_
					_
		(b)Surplus Cash/(Deficiency) (line (a) minus Lines 13 thru 18	\$) <u> </u>	45,221	=
	19	Amount Available for Distribution	\$	45,221	_
	20	Net Amount to be Deposited to Residual Receipts	\$	-	=
C. COMPUTATION	ON (	OF RESIDUAL RECEIPTS TRANSFER			
	21	Required Deposit (From Sec. B) (line 20)	\$	-	_
	22	Less: Interest Earned on Development Cost Escrow			-
	23	Deposits to Residual Receipts			-
	24	Deposits to FAF/DS savings			-
				-	•
	25	Deposit required to Residual Receipts	\$	-	
	26	Transfer from Res. Receipts or FAF/DS to operations	\$	-	=
		, ,	<del></del>		=
		Was the Partnership in full compliance with all provisions of t	he "Distribution of Income a	nd Assets"	
		section of the first mortgage Regulatory Agreement with Min		114 7155015	YES NO
		section of the mot mortgage regulatory Agreement with with	icsota riousing.		X
		If NO, please list below the noncompliance findings:			Α
		in 140, picase list below the noncompliance infamigs.			

Computation of Surplus Cash, Distribution and Residual Receipts

Minnesota Housing Multifamily Department Asset Management

Project Name:	Oakhaven	Fiscal Period Ended:	Loan #
Location:	Minneapolis	June 30, 2016	
A. ALLOWABLE I	ISTRIBUTION		
	1 Partnership Initial Equity	120,433	
	2 Rate of return on Equity	15%	-
	3 Maximum Distribution (per legal agreement)	\$ 18,065	=
	4 Allowable Distribution from Operations	18,065	=
	5 Interest Earned on Development Cost Escrow	-	-
	6 Allowable Distribution for Fiscal Year	18,065	-
	6 Allowable distribution for Fiscal Year	18,003	-
P COMPLITATIO	N OF SURPLUS CASH		
B. COMPUTATIO	Cash		ī
	7 Operating Cash Balance	\$ 37,886	I.
	8 Tenant Subsidy Receivable (Payable)	\$ 37,886	-
			-
	9 Interest Earned on Development Cost Escrow	-	-
	10 Deposits to Residual Receipts		-
	11 Deposits to FAF/DS savings		-
	12 Other (describe):	_	-
	(-) C -   A -	27.006	-
	(a) Cash Available to Meet Obligations (add lines 7 thru 12	37,886	_
			ī
	Current Obligations	200	l
	13 Accounts Payable Balance, trade	309	-
	14 Accrued Interest on Amort. Mortgages	1,601	_
	15 Accrued MHFA Annual Fee		-
	16 Accrued FAF/FA Monthly Escrow		-
	17 Prepaid rents		-
	18 Other (describe): Accrued expenses	2,129	-
	#No. 1 - 1 #5 #1 - 1 #1 - 1   1   1   1   1   1   1   1   1	<del></del>	-
	(b)Surplus Cash/(Deficiency) (line (a) minus Lines 13 thru	\$ 33,847	=
	19 Amount Available for Distribution	\$ 18,065	_
	20 Net Amount to be Deposited to Residual Receipts	\$ 15,782	=
C. COMPUTATION	N OF RESIDUAL RECEIPTS TRANSFER		
	21 Required Deposit (From Sec. B) (line 20)	\$ 15,782	_
	22 <b>Less</b> : Interest Earned on Development Cost Escrow		_
	23 Deposits to Residual Receipts		_
	24 Deposits to FAF/DS savings		_
		15,782	
	25 Deposit required to Residual Receipts	\$ 15,782	_
	26 Transfer from Res. Receipts or FAF/DS to operations	\$ -	-
			=
	Was the Partnership in full compliance with all provisions of	the "Distribution of Income and Assets"	
	section of the first mortgage Regulatory Agreement with Mi		YES NO
		•	х
	If NO, please list below the noncompliance findings:		

## MANAGEMENT CERTIFICATION

## For the Year Ended June 30, 2016

We hereby certify that we have examined the accompanying financial statements, notes and supplementary information of Beacon Interfaith Housing Collaborative and, to the best of our knowledge and belief, the same is complete and accurate.

By: Dale

Date:

10/20/16

Title: